

# Collaborative trade finance... just imagine.

One of the main challenges hindering the progress of trade finance digitization, is the emergence of multiple new fintechs all competing for the same market attention. Corporates and financial institutions are overwhelmed, and with too many solutions to choose from they often play safe and do nothing. So how can fintechs stand out and leverage a previously untapped and highly competitive market? The key lies in embracing collaboration to expand the ecosystem.

**RIVO™** – our collaborative trade finance platform – is a centralized digital hub through which any trade finance instrument can be managed to enhance efficiency and optimize customer service. This web-based portal provides open API access to every trade participant for a completely streamlined and sustainable transaction process.

We partner with trailblazing fintechs across the ecosystem, specifically to help them achieve seamless, sustainable trade finance processing.

## Collaboration

Real-time access to our established trade finance ecosystem

## Market expansion

Open API integration to corporates and financial institutions already using RIVO

## Acceleration

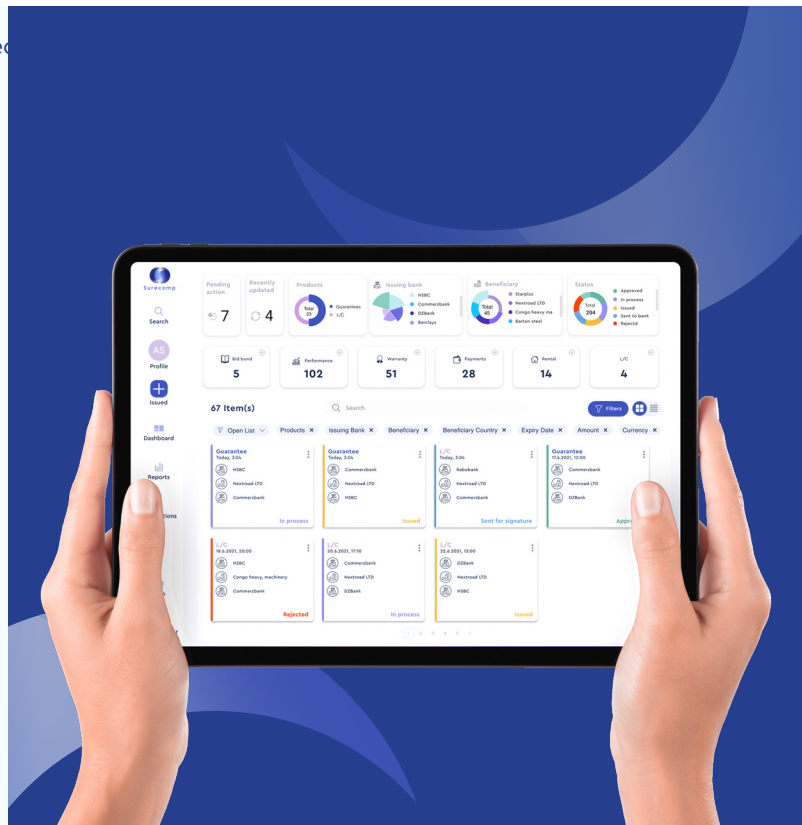
Faster market adoption by leveraging existing technical set-up

## Easy on-boarding

Self service tools available to quickly understand your connectivity options

## Security

A regulatory-compliant platform that is fully certified according to bank standards



Available on demand,  
anytime, anywhere to anyone...  
just imagine.

A web-based platform accessed via an intuitive, user-friendly interface, RIVO™ is fast and easy to navigate. The solution is designed to bring together importers, exporters, banks, insurers, agencies, freight forwarders and fintechs to efficiently collaborate on finalizing the details of a trade finance transaction in the most timely way.

By joining the platform to help execute trade finance requests, fintechs can benefit from corresponding with every party through a single channel which saves time, improves efficiency and ultimately drives growth.

## Key features and benefits



### Collaborate

- Expand your market potential with full open API access to our ecosystem
- Develop functional coverage through annual Hackathons
- Join our proven partner program with dedicated partnership manager



### Accelerate

- Integrate to a ready-made trade finance ecosystem for faster solution adoption
- Gain immediate knowledge and know-how with self-service portal



### Mitigate

- Guarantee regulatory compliance and transparency
- Overcome a competitive fintech marketplace by joining the only collaborative trade finance platform