

## **Surecomp forms partnership with Callataÿ & Wouters**

Surecomp, a leading provider of global trade solutions for the financial services community, announced today that it has concluded a partnership agreement with Callataÿ & Wouters, a leading provider of innovative IT solutions and services to retail, private and direct banks.

Thaler, Callataÿ & Wouters' premier product, a scalable, end-to-end banking solution that promotes excellence in customer service, operations and risk management will support an interface to integrate with Surecomp's allTRA® and allNETT® Java trade finance solutions, within the Thaler product suite.

Under the agreement, both partners will develop, implement, support and market the best of class financial management solution in Europe, the Middle East, Africa and the Americas. Nicholas Searle, Country Manager UK, Callataÿ & Wouters, commented:

"We have long wanted to interface our Thaler core-banking system with a proven end-to-end trade finance solution – Surecomp's recognized expertise in the trade finance space, make them the ideal partner with which to collaborate. For Callataÿ & Wouters, the partnership with Surecomp presents an opening to not only acquire new customers in new regions, but to offer a solution with increased global reach and opportunities."

"As a dominant player in trade finance, we understand the need to 'look over the fence' and work together with other leading vendors who share our standards, values and goals. Callataÿ & Wouters is one such vendor," said Joel Koschitzky, Surecomp Chairman. "We see distinct business advantages for our customers in being able to offer the Thaler core- banking solution to our diverse installed base. And as we anticipate a growing number of banks looking to either implement their first automated trade finance system or replace a current legacy solution, the advantages offered by teaming with Callataÿ & Wouters are unparalleled."