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Callatay & Wouters And Surecomp Power Up Thaler SHARE
Published on Jan 27, 2010

Surecomp has concluded a partnership agreement with Callatay & Wouters.

Thaler from Callatay & Wouters will support an interface to integrate with Surecomp's allTRA® and allNETT® Java trade finance solutions, within the Thaler product suite.

Under the agreement, both partners will develop, implement, support and market the financial management solution in Europe, the Middle East, Africa and the Americas. Nicholas Searle, Country Manager UK, Callatay & Wouters, commented:

"We have long wanted to interface our Thaler core-banking system with a proven end-to-end trade finance solution – Surecomp's recognized expertise in the trade finance space, make them the ideal partner with which to collaborate. For Callatay & Wouters, the partnership with Surecomp presents an opening to not only acquire new customers in new regions, but to offer a solution with increased global reach and opportunities."

"As a dominant player in trade finance, we understand the need to 'look over the fence' and work together with other leading vendors who share our standards, values and goals. Callatay & Wouters is one such vendor," says Joel Koschitzky, Chairman, Surecomp. "We see distinct business advantages for our customers in being able to offer the Thaler core- banking solution to our diverse installed base. And as we anticipate a growing number of banks looking to either implement their first automated trade finance system or replace a current legacy solution, the advantages offered by teaming with Callatay & Wouters are unparalleled." *

Vendor name: Callatay & Wouters Surecomp
Product name: Thaler
Product type: Banking Systems | Connectivity | Corporate Finance | Data | Management Support | Risk Management | Trading Systems | Wealth Management

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